

## Columbia Law School Series: Steer Any Diplomatic Conversation by Asking the Right Questions

### People

Type:	Workshop
Location:	New York, United States
Date:	6 Apr 2020
Duration of event:	1 Days
Programme Area:	Governance
Specific Target Audience:	Core Diplomatic Training
Website:	<a href="http://www.unitar.org/ny">http://www.unitar.org/ny</a>
Price:	No Fee
Event Focal Point Email:	<a href="mailto:harry.flynt@unitar.org">harry.flynt@unitar.org</a>
Event Focal Point Contact Number:	+1 212 963 9196
Partnership:	Columbia Law School

### BACKGROUND

The workshop focuses on methods to maximize the effectiveness of the questions we ask during our conversations, avoiding potential misunderstandings and enhancing productivity.

Sessions will include: (i) the most common ways in which people tend to formulate questions, (ii) how to tailor our questions to the information we hope to receive, and (iii) how to use questions to encourage problem-solving.

Will also focus on the importance of asking questions that are framed in a neutral and non-judgmental form, as well as question sequencing techniques that are commonly used in mediation. The workshop will be interactive and will have classroom exercises.

[Source URL](#)